# **The Low Emission Van Guide**

Sustainable Transport for Future Business – Today





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Alec Thomson Project officer LowCVP: A unique public-private membership organisation; building evidence and creating robust policies and innovation in the UK





Low Carbon Vehicle Partnership

# Introduction to the Low Emission Van Guide



A low emission van operates using efficient technology or alternative fuels rather than fossil diesel. Low emission vans can help lower the running cost and environmental impact of a fleet.

Aimed at small to medium sized fleet operators using vans up to 3.5t, the guide is designed to assist **purchasing decisions** by providing **useful information** on different low emission fuels and technologies:

- **1)** Sets out the business, environmental and operational case for using low emission vans.
- 2) Gives van operators the knowledge and resources required to assess which vans are right for them.
- 3) Provides case studies showing the cost savings achievable from different types of low emission fuels and technologies.



The LEV Guide was produced in partnership with CENEX Industry overview from FTA, ARVAL, BVRLA, Commercial Group and SMMT

# Why Choose a Low Emission Van?

### Better for Local Air Quality and Health

- Vans contribute to poor air quality estimated 36,000 premature deaths per year in the UK.
- Stricter control of vehicle emissions in cities and creation of Clean Air Zones – emphasis on Euro 6 and ultimately zero emission capability.

### **Better for Carbon Management**

• LEVs help **lower overall UK CO<sub>2</sub> emissions**, at a time when van CO<sub>2</sub> levels are rising.

### **Better for Business**

- Reducing the emissions from a van often means using less fuel resulting in **financial savings**.
- Improve an organisation's environmental image and CSR.
- Public sector is setting vehicle procurement standards for contracted services – competitive advantage.
- Some cities/Local Authorities offer financial incentives for low emission vehicles



## Low Emission Van Guide - Contents





- Why choose a Low Emission Van?
- What factors to consider?
- What grants and incentives are available?
- Topic sheets for seven technologies and fuels covering: operational, environmental, financial case studies
- Best Practice Making existing van operations more efficient
- What to do next? Van cost and comparison tool
- Further information

# What To Consider When Choosing Low Emission Vans?



For a fleet of vans, it may be possible to specify vehicles differently in order to arrive at a mix of van types to deliver the variety of duties required. This allows low emission van to play a role in your fleet which is best suited to their capabilities.

•	Fuel/Technology options
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- Daily/Annual mileage
- Refuelling and recharging
- Emissions
- Cost
- Dealer support
- Vehicle size
- Payload

	Range	Vehicle range requirements will depend on the intended duty cycle, access to recharging and refuelling infrastructure, and dwell time to allow recharging to take place
	Infrastructure	Some vehicles and duty cycles work best with depot- located recharging and refuelling infrastructure. Others will need access to shared or public infrastructure
Operational Considerations	Payload volume	Many low emission fuels and technologies are only available in certain vehicle classes, so a need to carry a large payload may reduce vehicle choice in some categories. Similarly, needing a large load volume may rule out some options. In conventional diesel vehicles, using smaller and lighter vehicles where appropriate is one of the most effective ways to reduce costs and emissions.
	Dealer	Ensure that in-house or outsourced maintenance and
	support and servicing	fuel or technology.

Flexibility

# **Evaluating the Cost of Low Emission Vans**



- Currently, most low emission vans cost more upfront but deliver monetary savings in the long run due to their lower running costs. Understanding the whole life costs of a low emission van helps identify which are the best options for different fleet application.
- The LEVan Guide provides outline of the whole life costs and financial savings associated with different low emission vans fuels and technologies, and highlights a range of available incentives:

	OLEV Plug-in Van Grant	20% off the purchase price, up to a maximum of £8,000.
Grants and Incentives	EV charging points schemes (home & workplace)	75% towards the cost of charging infrastructure (up to £500).
	Road Tax	Up to £262 reduction (VED = £0 on zero tailpipe emission vehicles).
	Fuel Duty	There is reduced duty on LPG, natural gas and biomethane. Electricity and Hydrogen are exempt.
	London Congestion & ULEZ Charges	100% discount for vans emitting less than 75g $CO_2$ /km that meet Euro 6 standards (diesel). However, as of Oct 2021 only pure electric vehicles will be eligible for 100% discount.
	Van Benefit Charges	Reduced charge for using company van for personal use if using a battery electric van.

### Low Emission Van Guide - Technologies and Fuels





The right low emission van for you is the one that saves you **money**, reduces your **environmental impact** and does not restrict your **operations** 

### **Example – Battery Electric Vans**



### Technology introduction

Fit for purpose?



### **Environmental** Performance?



Technology overview

 Ideal operation: BEVs are best suited to city and urban environments. Vehicles are typically returned to their base or depot to recharge, although some organisations allow employees to take them home to recharge. The growing number of fast and rapid public charging stations allows topup charging during the day. Links to charging station maps are provided

in the 'What to do next?' section. · Example fleet types: City courier, light delivery, service engineer, public sector.



category driving licence from 3.5 tonnes to 4.25 tonnes for alternatively fuelled light commercial vehicles may compensate for any lost payload due to the additional weight of the batteries.

Operational

Range

conditioning will all reduce range.

**BEV** range testing

new WLTP based testing regime.

Running a van with a full payload may decrease

the range by up to 30% compared to a lightly

loaded van

Heavy use of cabin heating in cold ambient

temperatures can reduce range by up to 25% in

city driving.

The LoCITY work will help buyers of new electric

vans and they should also look for the new WLTP

data to help assess the range performance.

Payload:

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#### Load volume:

Load volume is the same as for an equivalent diesel model

#### **Recharging:**

There are over 11,000 public chargepoint devices (20.000 connectors) in the UK at around 7,000 locations<sup>10</sup>, although not all will be suitable for vans due to space and access constraints. BEVs typically take up to 10 hours to recharge from a slow chargepoint, but some models can take an 80% charge in 30 minutes from a rapid chargepoint.

<sup>10</sup> https://www.zap-map.com, <sup>11</sup> Derived from analysis using the LoCITY Reet Advice Tool of vehicles under different duty cycle conditions



#### **Financial** (E) Upfront cost: Cost premiums are as little as £2,000 for small panel vans (including the OLEV Plug-in Van Grant), although this rises significantly for larger vehicles. Running cost: Electricity is substantially cheaper than diesel on a pence per mile basis. BEVs have fewer moving parts and reduced brake wear due to

regenerative braking, so maintenance costs are usually lower as well.

#### Whole life costs:

Savings can often be achieved at moderate mileages and vehicle lifecycles. Additional incentives such as a 100% discount on London's Congestion Charge can help strengthen the business case.



BEVs produce zero tailpipe emissions, making them ideal for improving air quality in cities.

#### CO, emissions:

They deliver CO, savings of 50% to 70% on a WTW basis11, which accounts for the carbon intensity of electricity production. This benefit will increase as the electricity grid decarbonizes.

#### Noise:

BEVs are quiet in operation, particularly at low speeds, helping reduce noise in urban environments. Legislation requires Acoustic Vehicle Alerting Systems to be fitted to all new pure electric and plug-in hybrid vehicles to improve the safety of vulnerable road users.

#### Market Status?

# **Topic Sheet Example - Battery Electric Van**



### Whole Life Cost Example

	Nissan NV200 1.5dCl Acenta 110hp (Diesel)	Nissan e-NV200 Acenta (Electric)
Vehicle cost	£16,960	627,219
Plugin van grant discount		ES.444
Fuel costs	E7,686	£2,869
Road tax	£1,250	£0
Maintenance costs	E2,730	E1.913
Resale value	£3,078	£4.697
Life time cost	£25,549	£21,860
Cost per mile	10.341	10.291
Whole life cost savings		£3,688

If used in the London Congestion Zone (5 days/week)

			1 Q.
Life time cost	E41,799	E21,860	
Whole life cost savings		£19,938	

Followed by a case study of how an other fleet got on with implementing this tech



Compare with baseline model to get the idea of costs over the whole lifetime of the vehicle.

#### Case study: Leeds City Council

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The Leeds City Council (LCC) van fleet supports departments including property maintenance, highway maintenance, greening, parks, and waste management, LCC has an ambition for all vehicles to operate using an alternative fuel by 2025. It has deployed more than 80 Nissan eW/200 vans and has a further 12 EVs on order.

The Nissan eNV200 was selected as it is a proven product in the market and performed well during trials. The use of EVs has been so successful that LCC now views them as the default option, with diesel vehicles to be provided only where it can be shown that an EV is not suitable. LCC needs to procure an additional 300 varia and intends to acquire EVs in all possible cases.

The council has upskilled its 30 engineers to enable them to work on EVs. Fleet engineers have completed level one City and Guilds training for EVs, which means they can work on the vehicles safely and carry out servicing and maintenance. LCC areas to offer City and Guilds levels two and three so that by the time the warranties expire, they can carry out whatever work is required.

LCC's biggest challenge is ensuring there are enough chargepoints to support these vehicles. It undertook an innovative trial in which drivers took vans home and plugged them in to a domestic chargepoint, with costs paid by the council. Based on the success of this trial, LCC is now poised to roll this of cross the Reet supporting the Reet strategy.

Les to act as a flagship authority for deploying EVs and offering advice and guidance to public d private sector organisations.



Next steps Go to the 'What to do next?' section to find links to the LoCITY whole life cost tool, maps of public charging station locations and other resources.

# **Best Practice – Making Existing Van Operations More Effective**



	Vehicle Maintenance	Well maintained vehicles run efficiently. For example, a 20% drop in tyre pressure can increase fuel consumption by 2%. A blocked diesel particulate filter can increase pollutant emissions.
Drive and	Fleet Management	Measuring your fleet's fuel consumption is the first step to driving reductions. Consider appointing a "Fuel Champion" to monitor individual vehicle MPG and implement fuel efficiency improvements.
manage clean, vehicles efficiently	Fleet benchmarking	Getting an accurate baseline of your fleet's performance, and then tracking improvements, is critical to reducing costs and emissions.
	Driver Behaviour	Provide in-cab driver training, which can improve MPG on the day of training by around 15%. This should be supported by careful monitoring of fuel and mileage data, with league tables and incentives to encourage efficient driving. Driver aids that provide real-time feedback to the driver, delivering efficiency improvements up to 20%.

## LowCVP - Low Emission Van Hub



Web-based version of the LEV Guide, further information on low emission van models on the market, locations for EV charging, Government funding



#### In this section

Low Emission Bus Hub

#### Low Emission Van Hub

Why choose a Low Emission Van?

 What to consider when choosing a LEV

> Technologies and Fuels

Battery Electric

Incentives
 Fleet Operator

Information
BEV Market

> EV Charging

Factors to consider

### **Battery Electric**

Battery electric vans operate entirely on electricity using an electric motor instead of a diesel or petrol engine. A high capacity battery (usually lithium ion technology, the same as we have in our phones and laptops) powers the vans. Battery electric vans are classed as ultra-low emission vehicles.

#### Fit for purpose

- Electric vans are suitable for regular and low mileages due to their limited driving range between recharging.
- Electric vans can offer up to an 106 mile range in the real-world, which reduces if driven aggressively or with high heater use in winter. Range can be increased by using specialist routing software to optimise daily journeys for EV use.
- > The daily range can be extended by topping up the battery during the day.
- > Fleets would normally drive back to base to recharge. The growing number of fast and rapid public

# LowCVP.org.uk/LEV

This website and the accompanying Low Emission Van Guide and Van Cost and Carbon Calculator serve as valuable resources to help you choose the most suitable low emission van for the type of vork you. On the information provided is aimed at operators of small to medium sized fleets of commercial vehicles, covering vans up to 3.51 GVW (gross vehicle weight) i.e. a Ford Transitized van

The VC<sup>3</sup> Van Cost and Carbon Calculator allows you to enter your own data and compare different low emission fuels and technologies suitable for your fleetowing you what cost and CO<sub>2</sub> emissions savings can be achieved.

How these resources can help you:

 Shows the business, environmental and operational case for using low emission vans.
 Gives van operators the knowledge and resource required to assess which

vans are right for them.

Provides case studies showing the cost savings achievable from the different types of low emission fuels and technologies.

 Provides useful information on the low emission van market, government policy, infrastructure and where you can obtain more detailed assistance for assessing your fleet.

## Van and Carbon Cost Calculator

• The Van and Carbon Cost Calculator identifies the low carbon technology or fuel that is most suited to a fleet operation and shows money and emissions savings.



• Users enter information relating to their operation

- The size of the van (2.2t or 3.5t GVW)
- Define a typical driving habit
- Annual Mileage.
- Vehicle ownership duration.
- Fuel costs.

# Low Emission Van Hub: LowCVP.org.uk/LEV





## Van Cost and Carbon Calculator Results











# Any questions?

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# LowCVP.org.uk/lev

And it's not just vans. We have produced several guides to help inform businesses of their options Interested in joining the Partnership? Get in touch. LowCVP.org.uk/Join



# **Coming Soon**





Just announced on Monday, LEVC's new light commercial van

"Targeting those who travel around 100 miles a day, LEVC's LCV will offer 'distribution to door' – not just last mile – providing the link between out of town depots and city centres, capable of collecting goods outside of a major city in range extender mode, before switching to EV mode in an Ultra-Low Emissions Zone."

# LowCVP Activity & Benefits of Membership





### Access to relevant resources, publications and reports

Low Emission Bus Guide, Transport Energy Task Force, Good Practice Guides, Transport and Infrastructure Roadmaps, E10 Deployment Recommendations...



**Build and develop your professional network within the low carbon community** *Innovation, Buses, Passenger Cars, Fuels and Commercial Vehicles working groups.* 



**Participate in high profile members-only events and conferences** *Parliamentary Reception, Annual Conference, Low Carbon Champion Awards.* 



Keep up-to-date with the latest industry news and government announcements Monthly newsletter, press releases, industry insights, Twitter, YouTube and LinkedIn.

